**FINANCIAL STATEMENTS** 

JUNE 30, 2017

CHARTERED PROFESSIONAL ACCOUNTANTS

#### INDEPENDENT AUDITOR'S REPORT

To the Members, Charity Intelligence Canada

We have audited the accompanying financial statements of Charity Intelligence Canada, which comprise the statement of financial position as at June 30, 2017, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Charity Intelligence Canada as at June 30, 2017, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

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Chartered Professional Accountants Licensed Public Accountants

November 7, 2017 Toronto, Ontario

## STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2017

| A5 A1 50NE 50, 2017  | 2017                                   | 2016                                   |
|--|--|--|
| ASSETS   |  |  |
| Current assets Cash Amounts receivable HST recoverable   | \$ 61,521<br>2,500<br>750<br>\$ 64,771 | \$ 48,914<br>788<br>2,333<br>\$ 52,035 |
| LIABILITIES AND NET ASSETS   |  |  |
| Current liabilities Accounts payable and accrued liabilities Payroll source deductions payable | \$ 15,173<br>2,258<br>17,431           | \$ 5,506<br>3,604<br>9,110             |
| Net assets<br>Unrestricted   | <u>47,340</u><br>\$ 64,771             | 42,925<br>\$ 52,035                    |

Approved on behalf of the Board:

Les June Directi

Director

# STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

| FOR THE YEAR ENDED JUNE 30, 2017                 | 2017              | 2016       |  |
|--|-------------------|------------|--|
| REVENUE  |                   |            |  |
| Contributions (note 3)                           | \$ 214,086        | \$ 249,600 |  |
| Fees for service and other                       | 26,315            | 37,707     |  |
| Total operating revenue                          | 240,401           | 287,307    |  |
| Donations designated for other                   |                   |            |  |
| registered charities (note 4)                    | <u>111,991</u>    | 98,003     |  |
| Total revenue                                    | 352,392           | 385,310    |  |
| Donations to other registered charities (note 4) | <u>(111,991</u> ) | (98,003)   |  |
| Net revenue                                      | 240,401           | 287,307    |  |
| OPERATING EXPENSES                               |                   |            |  |
| Program  |                   | 247.000    |  |
| Personnel  | 177,280           | 217,293    |  |
| Occupancy  | 30,618            | 29,528     |  |
| Website development                              | 2,883             | 10,516     |  |
| Other  | <u>1,323</u>      | 1,573      |  |
| Total program                                    | 212,104           | 258,910    |  |
| Administrative                                   |                   |            |  |
| Occupancy  | 6,218             | 6,185      |  |
| Insurance  | 4,027             | 4,028      |  |
| Professional fees                                | 4,000             | 3,889      |  |
| Financial controller                             | 3,760             | 3,600      |  |
| Office and general                               | <u>2,354</u>      | 3,661      |  |
| Total administrative                             | 20,359            | 21,363     |  |
| Fundraising                                      |                   |            |  |
| Personnel  | 3,500             | 3,500      |  |
| Other  | 23                | 1,060      |  |
| Total fundraising                                | 3,523             | 4,560      |  |
| Total operating expenses                         | 235,986           | 284,833    |  |
| EXCESS OF REVENUE OVER EXPENSES FOR THE YEAR     | 4,415             | 2,474      |  |
| Net assets, beginning of year                    | 42,925            | 40,451     |  |
|  | <u>\$ 47,340</u>  | \$ 42,925  |  |

# STATEMENT OF CASH FLOWS

| FOR THE YEAR ENDED JUNE 30, 2017   | 2017 |                  | 2016 |                          |
|--|------|------------------|------|--------------------------|
| OPERATING ACTIVITIES Excess of revenue over expenses for the year  | \$   | 4,415            | \$   | 2,474                    |
| Net change in non-cash working capital items (see below)   |      | 8,192            |      | (36,764)                 |
| NET INCREASE (DECREASE) IN CASH FOR THE YEAR   |      | 12,607           |      | (34,290)                 |
| Cash, beginning of year  | _    | 48,914           | _    | 83,204                   |
| CASH, END OF YEAR  | \$   | 61,521           | \$   | 48,914                   |
|  |      |                  |      |                          |
| Net change in non-cash working capital items:  |      |                  |      |                          |
| Decrease (increase) in current assets-<br>Amounts receivable<br>HST recoverable<br>Prepaid expenses  | \$   | (1,712)<br>1,583 | \$   | 1,712<br>2,984<br>2,573  |
| Increase (decrease) in current liabilities-<br>Accounts payable and accrued liabilities<br>Payroll source deductions payable<br>Deferred contributions | _    | 9,667<br>(1,346) | _    | (2,938)<br>5<br>(41,100) |

\$ (36,764)

\$ 8<u>,192</u>

#### NOTES TO THE FINANCIAL STATEMENTS

**JUNE 30, 2017** 

Charity Intelligence Canada (the organization) is incorporated without share capital under the Canada Notfor-profit Corporations Act. The organization is exempt from income tax in Canada as a registered charitable organization under the Income Tax Act (Canada).

The organization researches and analyses Canadian charities and posts this research on the website www.charityintelligence.ca to help Canadians make informed and intelligent giving decisions.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the preparation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations. Outlined below are those policies considered particularly significant:

#### Revenue recognition

The principal sources of revenue and recognition of these revenues for financial statement purposes are as follows:

#### **Contributions**

The organization follows the deferral method of revenue recognition for contributions.

Externally restricted contributions, including grants and restricted donations, related to current expenses are recognized as revenue in the current year. Externally restricted contributions (including donations designated to be transferred to other registered charities) received in the year for expenses to be incurred in the following year are recorded as deferred contributions. Donations of publicly traded securities are recognized as revenue at the market value of the security on the date the donation is received. Unrestricted contributions are recorded when received.

## Contributed materials and services

Volunteers contribute their time to assist the organization in delivering its services, specifically in undertaking fundraising and administrative activities. Because of the difficulty of determining the fair value, contributed services are not recognized in the financial statements. Contributed materials are not recorded in the accounts.

#### Fees for service

Fees for service are recognized as revenue in the year the services are delivered.

#### Allocation of expenses

The organization allocates personnel costs based on time spent and occupancy costs based on space used.

#### 2. FINANCIAL INSTRUMENTS AND RELATED FINANCIAL RISKS

The organization's financial instruments include cash, amounts receivable, accounts payable and accrued liabilities. Amounts receivable, accounts payable and accrued liabilities are initially recorded at fair value and are subsequently recorded net of any provisions for impairment in value.

It is management's opinion that the organization's financial instruments are not exposed to significant financial risks and that existing cash balances and cash flows generated from operations are sufficient to meet the organization's financial liabilities.

#### NOTES TO THE FINANCIAL STATEMENTS

**JUNE 30, 2017** 

#### CONTRIBUTIONS

| Contribution revenue recognized in the year was as follows: | 2017                    | 2016                    |
|---|-------------------------|-------------------------|
| Foundations<br>Individuals                                  | \$<br>119,840<br>94,246 | \$<br>177,917<br>71,683 |
|   | \$<br>214,086           | \$<br>249,600           |

# 4. DONATIONS DESIGNATED TO BE DISBURSED TO OTHER REGISTERED CHARITIES

During the year, the organization received donations designated to be disbursed to other registered charities. In 2017, \$111,991 was received and \$111,991 disbursed to other registered charities (\$56,903 was received and \$98,003 was disbursed in 2016).